

A Zebra rugged handheld device is shown in the foreground, displaying a barcode and product information. The screen shows a barcode with the number 97108118105107, the product name 'Alvik', and various specifications: Volume: 106 gal us (400 l), Depth: 13 1/2" (34.3 cm), and Weight: 23/16/42 lbs (23/20.9/19.1 kg). The device is mounted on a piece of equipment, possibly a forklift or pallet jack, in a warehouse setting. The background is a blurred view of a warehouse with a grid of lights on the ceiling.

# Product & Services Catalog

*Enterprise Mobility and AIDC Solutions*



## The DecisionPoint Difference

DecisionPoint Systems develops enterprise-class solutions that connect your workforce to one another and to your internal enterprise system(s), driving tangible improvements to your operations and bottom line. We combine our industry expertise with our [OnPoint repair center](#) that can assist companies in keeping mission-critical assets in working condition, even beyond the manufacturer's end-of-life service date.

Our complete end-to-end services are designed for quick deployment, so your mobile system is ready to use out of the box. After deployment, we deliver [full lifecycle support](#), including [certified board repair services](#) and complete [end-of-life management and recycling](#).

## What You Can Expect When Working with Us

- ✔ **Improve speed-to-market and user adoption** by leveraging our knowledge base of mobility best practices.
- ✔ **Cut administrative costs** by managing and consolidating suppliers under a single master service agreement.
- ✔ **Reduce ongoing support costs** by managing back-end warranties, service contracts, and repairs for multiple products and vendors.
- ✔ **Unleash internal IT resources** to focus on competitive business transformation.
- ✔ **Simplify complexity and improve security** by providing cross-platform support for Windows, Android, iOS, and many enterprise mobility management platforms.
- ✔ **Deliver a comprehensive view** of your mobile assets with OnPoint self-service portal.
- ✔ **Maximized ROI** via asset maintenance, spares management, and our repair center.



# End-to-End Enterprise Mobility Services

## Enterprise Mobility Consulting

Our [consulting services](#) help businesses select the right solution to meet their needs, including recommendations on hardware, software and accessories. We do that by understanding your organization's line of business, use case, end-user applications and processes.

### Our Consultative Process

1. Solution component selection (hardware/software/accessories)
2. Accessory design and manufacturing
3. Software development
4. MDM policy and security configuration
5. Provisioning and configuration, testing and approval
6. First article creation and approval
7. Proof of concept
8. Deployment scheduling and approval
9. Off-shelf accessories available to customize with branding

## Custom Mobile Application Development

Our [custom mobile applications](#) are developed to meet the unique requirements of their operational environment in a way that off-the-shelf products cannot, and will not. We are available to consult with you, design and develop your solution, and then assist you in deploying it so that you can be up and running in no time.



**Business Process Review**



**Development**



**Design**



**Quality Assurance**



**UX/UI**



**Deployment**

# Implementation and Deployment

## Your Single Point of Contact from Cradle to Grave

We assemble the entire system, including device configuration and testing, to deliver work-ready products that integrate seamlessly into your existing workflow. Depending on the customer's needs, we can provide both off-site and on-site deployment services.



### Project Management

We manage all aspects of deployment and support, from acquiring system components, through performing device refreshes and final disposition.



### Configuration and Provisioning

We offer behind-the-scenes device configuration and provisioning to guarantee out-of-the-box readiness.



### On-Site Deployment

Our on-site system deployments ensure your new system is up and running with minimum problems.

# Mobile Device Management

## Unleash Your IT from the Day-to-Day Management of Mobile Devices

DecisionPoint is your one-stop-shop for all things MDM. From standing up the platform and monitoring the system, to looking for updates that need to be made and deploying applications remotely or on-site, DecisionPoint has you covered. We even provide a MDM help desk with thousands of devices under management.

### Services include:

- ✓ Platform setup
- ✓ Policy, group, admissions, and design
- ✓ System monitoring
- ✓ Scanning for necessary updates
- ✓ Remote and on-site packaging and deployment
- ✓ Device update auditing



# Asset Management

## Physical Mobile Device Tracking for Complete Visibility

Not every device can be managed with automated mobile device management services. Some devices are powered off, in repair, in the field, or sitting in a spare pool.

DecisionPoint uses [asset tracking technology](#) to help customers monitor these devices to know where they are, how long they've been there, and the device status, such as in repair, in the field or staged as a spare. Physical asset tracking gives customers complete visibility into their entire install base of mobile devices.

### Advanced mobile asset tracking gives our customers:

- ✓ Better visibility into their entire device pool.
- ✓ Vital data related to device health and status.
- ✓ Predictive analytics to proactively troubleshoot failures before it affects productivity.

## Reverse Logistics Management

While MDM and asset tracking minimize the time, expense, and downtime associated with device repairs, devices with physical damage or software issues that can't be handled remotely or by our customers' IT department will need to be returned for repair.

At some point, devices will reach the end of their useful lives. These devices can also be returned to recapture their residual value. Regardless of the need, DecisionPoint makes returning devices for repair or recycling painless and friction-free.



### End of Life

We will receive returned devices, confirm that the equipment is operational, refurbish the equipment, and return it to the manufacturer for resale.



### Moves/adds/changes

Customers can return this equipment to DecisionPoint for complete refurbishment, and we will send it to your new location, ready to go.



### Leased Equipment

DecisionPoint will refurbish leased equipment and confirm it is operational so customers receive full market value when equipment is returned.

# The Solutions that Make it Happen

DecisionPoint offers the solutions that enable front-line employees to make better, faster, and more accurate business decisions, inside and outside your four walls. Our mobility experts draw on the world's leading technologies to create, implement, and deploy a solution that drives operational efficiencies to produce better business outcomes. From data collection and mobile computing to enterprise printing and labeling, our team will hand-select the best hardware and software solutions to boost your bottom line.

## → Data Collection

No matter your application, our robust line of data collection hardware offers versatile form factors to meet the speed of business even in the harshest of environments. From general purpose and rugged scanners to stationary kiosks and RFID tracking, DecisionPoint helps you capture and transmit a wealth of business critical information in seconds.



**Barcode Scanners**



**Kiosks**



**RFID**

## → Mobile Computing

Keep your employees, and your business operations connected, anywhere they need to be to get the job done. From picking orders, to deliveries in the field, Decision Point can help you implement the right mobile computing solution to enhance productivity, accuracy, and customer service.



**Mobile Computers**



**Tablets**



**Vehicle Mount Computers**



**Mobile Printers**



**Wireless Networking**

## → Enterprise Printing and Labeling

When it comes to enterprise printing and labeling, there's a lot to consider in designing a solution that will meet your needs. From selecting the right barcode printing equipment and supplies, to adhering to industry regulations, and integrating with business process software, DecisionPoint's expertise will help reduce downtime and increase accuracy.



Barcode Printers



Mobile Carts



Supplies

## → Mobile Device Management Software

Enterprise mobility requires a significant investment. Our mobile device management solutions help your business get the most out of your investment through remote management and visibility over your entire mobile fleet. Monitor and execute all aspects of performance and security control including updates, device tracking, and remote lockdown.



Discover the Right Platform for Your Needs



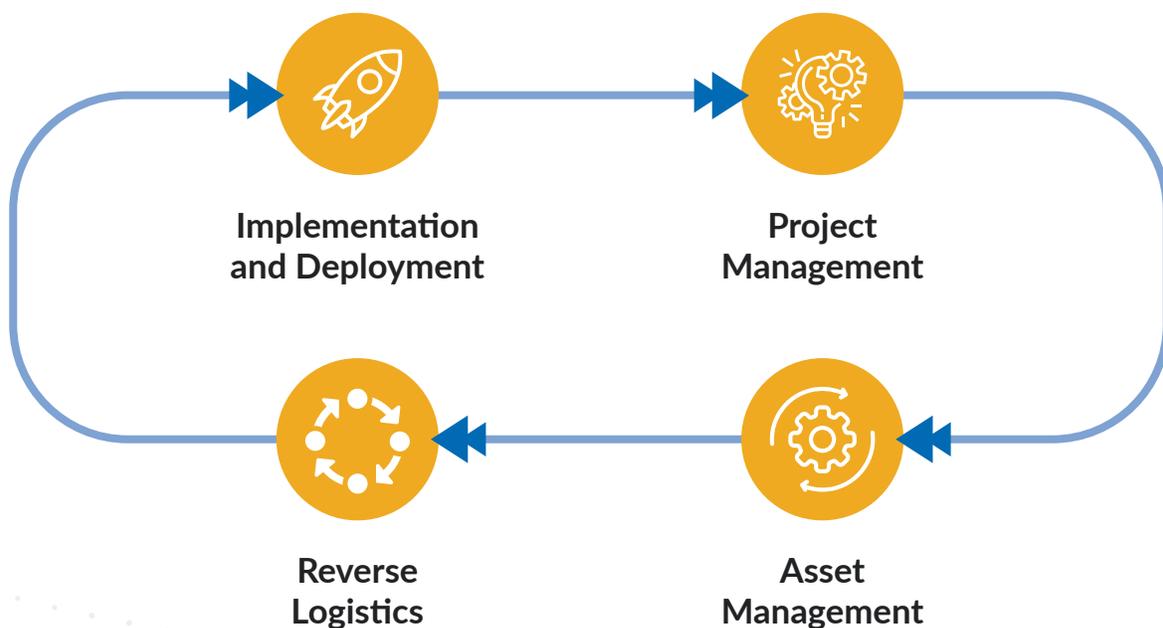


# Lifecycle Management

## Full Support Throughout the Lifetime of Your System

[Lifecycle management](#) at DecisionPoint starts with getting functional devices into the hands of employees and training them on their use. Our program is designed to provide services and support that will provide the best return on your mobile investment throughout the lifetime of your devices. In addition, your business will see reduced operational costs as well as alleviate the administrative burden from your IT staff and systems, allowing them to focus on strategic initiatives.

From implementation and project management, to asset management and reverse logistics, DecisionPoint supports mobile devices throughout their lifecycle to guarantee functionality from deployment to retirement.





OnPoint is a configurable, self-service asset management portal for customers to manage every asset, no matter the location. OnPoint includes dynamic displays that allow you to access critical asset data and customize your views and reports. OnPoint also allows customers to configure alerts based on specific KPIs and other metrics that provide real-time information to help you manage your assets effectively from a single platform. OnPoint's powerful asset and inventory reporting tools help you keep tabs on any number of IT assets from a single centralized platform.

## Enterprise Mobile Device Repair Services

Trust DecisionPoint for full-Service on-site and depot repair of your IT equipment to get your operation back up and running with as little downtime as possible. Our nationwide presence and extensive experience with more than 50 OEM hardware manufacturers, operating systems including Microsoft, Apple and Android, and nearly a dozen enterprise mobility management (EMM) solutions, allows us to quickly and efficiently resolve service requests with the most effective solution for your business.

### DecisionPoint Manages Repair Services For:

- ✓ Consumer device repair and maintenance (Apple and Samsung)
- ✓ Mobile phones (Cisco, Apple, Samsung and more)
- ✓ Mobile computers
- ✓ Desktop and laptops
- ✓ Forklift mounted computers
- ✓ Printers
- ✓ Monitors
- ✓ All-in-One computers
- ✓ Touch screen monitors
- ✓ Two-Way radio products
- ✓ Access points
- ✓ Servers and routers

# Our Markets

It's our business to know your business. When deploying end-to-end mobility solutions, DecisionPoint knows the ins and outs of what works in your industry, allowing our experts to help you stay a step ahead of the competition. Our solutions equip your front-line team to get the job done, whether they are a retail sales associate on the floor, supply chain manager, field sales delivery driver, or hospital nurse delivering patient care.



## Retail and Grocery

Our retail experience along with our mix of hardware, software, services and lifecycle management, provides a complete solution for your retail business.



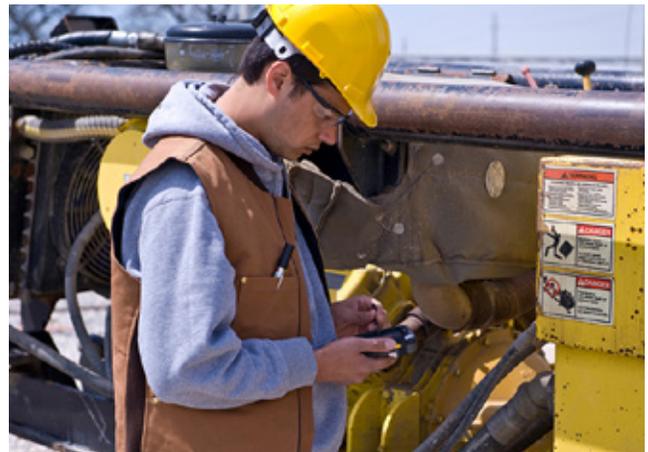
## Warehouse and Distribution

DecisionPoint mobility solutions track inbound and outbound movement of goods using a logistics network designed to cover all levels of planning and execution for product movement.



## Healthcare

DecisionPoint solutions allow healthcare workers to connect to patient data in real time to track, locate, and monitor patient condition.



## Field Service/Direct Store Delivery

DecisionPoint's experienced business consultants have the deep industry background needed to design a complete end-to-end mobility solution that meets the needs of the field sales and delivery industry,

# Strategic Partners

Our [vendor partners](#) play a crucial role in helping us deliver solutions that enable our customers to increase efficiency and profitability.

## Hardware Technology

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Hewlett Packard  
Enterprise

## Software

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